

## Research Coach

### Your profile

We are looking for someone who is result-oriented and has a passion to lead, inspire and motivate people. You have experience in managing teams and possess excellent leadership and coaching skills. In order to succeed in the role, you need to be good at creating relationships and find it easy to collaborate, build confidence and communicate with people at different levels and from different cultures. You have endurance and have a structured approach to your work. It is important that you have a consultative approach, can coach and dare to challenge people. You need to have a good working level of English and Swedish, in both speech and writing. We would like to see that you have previous experience in a market research company. Knowledge of SPSS, Excel, and PowerPoint is also an advantage, but not a requirement.

### Job description

As a coach, you are part of the research department which is responsible for fieldwork for both qualitative and quantitative research projects, keeping within the project budget allocated. The coach is responsible for actively coaching project groups and is thus responsible for the team delivering the right quality within the time frame and budget.

### Main tasks

- Active coaching, monitoring of work effort, ongoing quality control of the team's work to ensure that budget and quality demands are met
- Scheduling of the researchers and responsible for time reporting
- Weekly status reports and forecasts
- To strive for continuous improvement in operations

### We offer

- Inspiring international working environment
- Dedicated employees and managers
- Work with global leading companies operating in a number of different industries
- Responsibility with a mandate to innovate and influence
- Good development opportunities

### About us

**Opticom International Research** is a leading global consulting and research firm. Our mission is to help our customers improve their results by transforming data and knowledge into strategic advice and concrete action plans. Since our foundation in 1987 we have undertaken hundreds of international projects across the world.

**Solutions that deliver true value and ROI.** We are passionate about understanding your key challenges and in finding solutions that deliver true value and ROI. Testimonials from our clients confirm that our engagement often results in considerable cost savings, increased sales and improved margins, in addition to better insights.

**Expertise across several industrial sectors.** We have broad as well as deep expertise across several industrial sectors and we regularly serve more than 100 leading global companies. Our first and foremost aim is to be regarded as a professional and trustworthy partner that offers good interaction and strong relationships with our clients. Our main areas of business are: Forest products, Health, Industrial goods and Consumer goods & services.

**First-class consulting support** by combining Opticom's unparalleled capabilities in analyzing feedback from stakeholders in complex value chains, broad and deep industrial expertise and experienced consultants we can assure that clients are served with first-class consulting support. We offer a unique portfolio of consulting services with different scope and content but all focusing on creating value.

**Our truly multi-cultural global village.** Regardless of geographical scope of the project, we operate with our own organization of multi-cultural coworkers. One competitive edge lies in conducting all fieldwork with our in-house native speaking work force. Annually we have over 60 researchers working onsite covering 30+ different nationalities actively engaged ongoing projects. All researchers are recruited in Sweden and are stationed at our company headquarters in central Stockholm.

**If this sounds like an interesting and challenging opportunity, please send your CV and personal letter to:**  
[sandra.palm@opticom.se](mailto:sandra.palm@opticom.se).